

SIKORSKY A LOCKHEED MARTIN COMPANY



STRENGTHENING CONNECTICUT'S LEADERSHIP

IN ROTORCRAFT PRODUCTION FOR DECADES TO COME



Sikorsky's Final Assembly area in the Stratford, Connecticut facility.





The State of Connecticut and Sikorsky, A Lockheed Martin Company have reached an agreement that will establish Sikorsky Aircraft's Stratford, Connecticut, headquarters as the rotorcraft heavy-lift production site for the new U.S. Marine Corps' CH-53K King Stallion helicopter, enabling the company to preserve and grow Connecticut jobs while pumping billions of dollars into the state economy.

Sikorsky Aircraft has operated in Connecticut more than 85 years, moving from Roosevelt, New York, where Igor Sikorsky founded the company in 1923 as the Sikorsky Aero Engineering Corporation. Since then, Sikorsky Aircraft has made Connecticut the home of such iconic and globally recognized aircraft as the BLACK HAWK, SEAHAWK°, U.S. presidential Marine One fleet, and CH-53 heavy-lift helicopter.

The agreement announced today will extend that historic legacy through June 2032.











The King Stallion has been designed and built to the exacting standards of the U.S. Marine Corps (USMC). It is the only heavy-lift helicopter designed this century that meets today's tough safety standards. It has been designed as a smart aircraft to work seamlessly in today's digital environment.

The systems on this aircraft, including the Fly-By-Wire (FBW) flight control system and the health management (IVHMS), provide advancements in ease of operation, safety and operational readiness that prior generation aircraft don't have. The CH-53K has been designed with the maintainer in mind by facilitating the ease of maintenance and the reduction in the time required to make repairs, resulting in an improved availability rate and a reduction in operating and support costs.

The CH-53K is capable of lifting 36,000 lbs. externally and has a wider cabin than its closest competitor, making it ideal for carrying more cargo and personnel with fewer trips, and fewer aircraft. Its cabin size allows faster, more flexible loading /unloading and does not require reconfiguration when transitioning from troop transport to internal supply transport. In addition, the CH-53K is at the beginning of its design life, with room to grow when the customer requires more lift capability.

Under the development contract, Sikorsky has produced four test aircraft and is rapidly approaching low-rate initial production, to be followed by full-rate production.

The new CH-53K King Stallion is today undergoing flight testing in West Palm Beach, Florida, where the prototypes were assembled. The aircraft production would occur in Connecticut under the current proposal.

CONNECTICUT WINS IF A STRONG SIKORSKY BUILDS CH-53K HERE

\$161M+

HOW MUCH OTHER COMPANIES IN CONNECTICUT HAVE ALREADY BENEFITED FROM CH-53K PROTOTYPE DEVELOPMENT

Connecticut companies rank among the top CH-53K suppliers in the program's early stages, with state firms benefiting by a total \$161,449,133 in contracts during the aircraft's design and development phase.

JOBS

EMPLOYMENT AND WAGES STAY IN CONNECTICUT

A majority of Sikorsky's employees are based in Connecticut. The company currently employs **7,855 people** in the state, working out of eight facilities. Overall the company will spend an estimated **\$21.1 billion** on wages and benefits between 2016 and 2032.

SIKORSKY SUPPLIER LOCATIONS IN CONNECTICUT (PARTIAL LIST)

Ansonia	East Hartford	Naugatuck	Stafford Springs
Berlin	East Haven	New Britain	Stamford
Bethel	East Lyme	New Hartford	Stonington
Bloomfield	East Windsor	New Haven	Stratford
Bolton	Ellington	Newington	Terryville
Branford	Enfield	New London	Torrington
Bridgeport	Fairfield	New Milford	Trumbull
Bristol	Farmington	Newtown	Vernon
Brookfield	Glastonbury	North Haven	Wallingford
Burlington	Greenwich	Norwalk	Waterbury
Canton	Groton	Orange	Watertown
Cheshire	Guildford	Oxford	West Hartford
Chester	Hamden	Plainville	West Haven
Clinton	Hartford	Portland	Westport
Colchester	Hebron	Putnam	Wethersfield
Cromwell	Manchester	Rocky Hill	Wilton
Darien	Meriden	Seymour	Windsor
Danbury	Middlebury	Shelton	Windsor Locks
Derby	Middelfield	Simsbury	Winsted
Durham	Milford	Southington	
East Granby	Monroe	South Windsor	

WHY IS THE STATE'S PARTNERSHIP IMPORTANT FOR CONNECTICUT?

- Between 2016 and 2032, a vibrant Sikorsky will drive an estimated \$69.2 billion* into the Connecticut economy.
- The company will support approximately **24,616 jobs*** directly and indirectly through its investment.
- A healthy Sikorsky will inject an estimated **\$384.4 million** in direct and indirect average annual tax revenue into the Connecticut economy, totaling **\$6.54 billion**.
- Sikorsky will spend an estimated **\$21.1 billion** on employee wages and benefits and invest an estimated **\$744.8 million** in contractor employment.
- Based on historical trends, Sikorsky will purchase greater than **\$6.5 billion** worth of products from hundreds of Connecticut-based suppliers.
- Sikorsky will invest an estimated **\$1.38 billion** in facilities, facility improvements, machinery, equipment, goods and services.
- * Hickey & Associates LLC

KEY TERMS OF THE AGREEMENT, WHICH RUNS THROUGH 2032

Sikorsky Commitments

- Maintain Sikorsky headquarters in Connecticut
- Maintain Stratford as Sikorsky's primary production facility for US Government military aircraft
- Build CH-53K helicopter in Connecticut
- Greater than \$11 billion in Connecticut payroll over the term
- Greater than \$6.5 billion in spend with Connecticut suppliers over the term
- Greater than \$1 billion in capital expenditures in Connecticut over the term

State of Connecticut Commitments Performance-based Incentives:

- Tax exemptions of up to \$80 million
- Grants of up to \$120 million



SIKORSKY OVERVIEW

From the flight of the world's first practical helicopter in 1939, Sikorsky has remained the industry leader through its commitment to innovation, excellence and safety.

Sikorsky became a Lockheed Martin company in November 2015.



DUR PRODUCTS & SERVICES





Sikorsky is a recognized world leader in the design, manufacture and service of rotorcraft, and in the development of new technologies that enable high speed, high maneuverability and mission operability with or without pilots in the cockpit.

SIKORSKY IN CONNECTICUT

We currently employ 7,855 people in Connecticut including:

- 369 in Bridgeport
- 1,036 in Shelton (three facilities)
- 5,976 in Stratford (two facilities)
- 464 in Trumbull (two facilities)
- 10 in North Haven (supplier facility)

STRATFORD, CONNECTICUT-BASED



Global Headquarters & Main Manufacturing Facility

SIKORSKY WORLDWIDE

15,000 EMPLOYEES

- All US Military Services Fly Sikorsky
- 200 Civil & Military Operators Worldwide

LOCKHEED MARTIN OVERVIEW

Headquartered in Bethesda, Maryland, Lockheed Martin is a global security and aerospace company that is principally engaged in the research, design, development, manufacture, integration and sustainment of advanced technology systems, products and services.





98,000 Employees



60,000 Scientists, Engineers and IT Professionals



590+ Facilities Worldwide



Operating in over 70 Countries
With 9,400+ Employees

Aeronautics



Missiles and Fire Control



Rotary and Mission Systems



Space Systems



CH-53K BUILD IT HERE GOAL: KEEP JOBS IN CONNECTICUT

WHY IS THIS IMPORTANT FOR CONNECTICUT?

- Workforce stability and growth
- Contract awards to suppliers statewide
- Maintain Connecticut's leadership in rotorcraft production for decades to come
- National/international spotlight on Connecticut
- Tax and other economic benefits totaling \$69 billion from 2016 to 2032
- Strong community supporter
- Manufacturing, engineering and innovation leadership





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