## STATE: MASSACHUSETTS, Department of Public Health, Determination of Need Program

WEBSITE: http://www.mass.gov/eohhs/gov/departments/dph/programs/hcq/don/

Criteria	Description	Source
What facilities or	Hospitals, freestanding ambulatory surgery centers, off site health care facilities, impatient services at	105 CMR 1000.012
equipment reviewed	licensed outpatient facilities	(definitions in
(i.e., urgent care,		105 CMR 1000.020)
insurance companies)	Intermediate care facility for people with developmental disabilities	
		105 CMR 1000.013
	A research project that results in an increase in clinical bed capacity or outpatient capacity of the health	
	care facility	105 CMR 1000.234
	New technology or technology used for an innovative purpose in a location other than a health care	
	facility	105 CMR 1000.246
	Capital expenditure for construction related to the provision of inpatient services; change in inpatient	
	services; acquisition of medical equipment or an existing health care facility	105 CMR 1000.263
	Transfers of ownership except for nursing homes	Phone Interview
What actions reviewed	Establishment of a new facility	105 CMR 1000.012
(i.e., substantive vs		
terminations)	Notice of intent for research projects, acquiring a health care facility and other circumstances can be	105 CMR 1000.254
	reviewed and determined to need to file an application for a determination of need	
Exemptions	Freestanding ambulatory surgery centers in operation before August 10, 2008	105 CMR 1000.014
	Projects that do not involve substantial capital expenditure or involve substantial change in services	105 CMR 1000.308
Decisions	Almost all applications are approved, and they always have conditions	Phone Interview
Hospitals, systems and population	About 76 hospitals in 5 or 6 systems	Phone Interview
	Population: 6,794,422	
What are the criteria	Nine factors including cost, equity and community health initiatives	Phone Interview
considered & how		
defined (i.e., "clear		105 CMR 1000.263
public need")		

By applicant:	
<ul> <li>(1) An HMO or combination of HMOs if:</li> <li>(a) the HMO or combination of HMOs has in the service area of the HMO or the service areas of the HMOs in</li> <li>combination an enrollment of at least 50,000 individuals;</li> <li>(b) the facility in which the services will be provided is or will be geographically located so that the services will be</li> </ul>	
reasonably accessible to such enrolled individuals; and (c) at least 75% of the patients who can reasonably be expected to receive the inpatient service	
or services proposed by the project will be individuals enrolled with such HMO or HMOs in combination; or	
<ul> <li>(2) A health care facility if: <ul> <li>(a) the facility primarily provides or will provide inpatient services;</li> <li>(b) the facility is or will be controlled, directly or indirectly, by an HMO or combination of HMOs which has in the service area of the HMO or service areas of the HMOs in combination an enrollment of at least 50,000 individuals;</li> <li>(c) the facility is or will be geographically located so that the services will be reasonably accessible to such enrolled individuals; and</li> <li>(d) at least 75% of the patients who can reasonably be expected to receive the inpatient service or services proposed</li> </ul> </li> </ul>	
by the project will be individuals enrolled with such HMO or HMOs in combination; or	
<ul><li>(3) A health care facility or portion thereof if:</li><li>(a) the facility is or will be leased by an HMO or combination of HMOs which has in the service area of the HMO</li></ul>	
or the service areas of the HMOs in combination an enrollment of at least 50,000 individuals and on the date the	
application is submitted at least 15years remain in the term of the lease; (b) the facility is or will be geographically located so that the services will be reasonably accessible to such enrolled	

	individuals; and	
	(c) At least 75% of the patients who can reasonably be expected to receive the inpatient service or services proposed by the project will be individuals enrolled with such HMO or HMOs in combination.	
Application Fees	2/10 of 1% of the proposed capital expenditures, but no less than \$250	105 CMR 1000.323
	Fee of 5% of the proposed capital expenditures goes to community health initiatives	
Decision maker (i.e., review panel, Deputy/Commissioner)	Program Director	Phone Interview
Use of Experts	Hospitals pay for a consultant to conduct the cost of market impact review, but the consultant works with the DON staff.	Phone Interview
	Public Health Council, which holds public meetings and votes on recommendations on DON decisions. The Council is made up of experts in policy, cost containment, social work, doctors, nurses, and community activists. They are appointed by the Secretary of Health and Human Services.	
	Other departments may review applications if there is overlap (i.e.: Department of Elder Affairs/Mental Health). They receive a copy of the application and are asked to comment. They also receive a staff summary once the application is being reviewed. In practice, they rarely comment.	105 CMR 1000.152-156 and Phone Interview
Scheduling/Timeline (i.e., batching?	Completeness - 60 days	105 CMR 1000.262
expedited, etc.)	Review - 60 days	105 CMR 1000.263
Public Hearings (i.e., initiating)	Can be requested by a group of 10 tax payers	105 CMR 1000.140
Planning	There is no up to date plan. As a result, criteria are out of date.	Phone Interview
Enforcement	Enforced through conditions. When applying for a new DON, an applicant's compliance with previous DONs is taken into consideration.	Phone Interview
Quality of Care		
Data	Data is collected by the Center for Health Information and Analysis (CHIA): http://www.chiamass.gov/	Phone Interview
Rate Setting	None	
Other	Interveners - group of 10 tax payers	105 CMR 1000.140