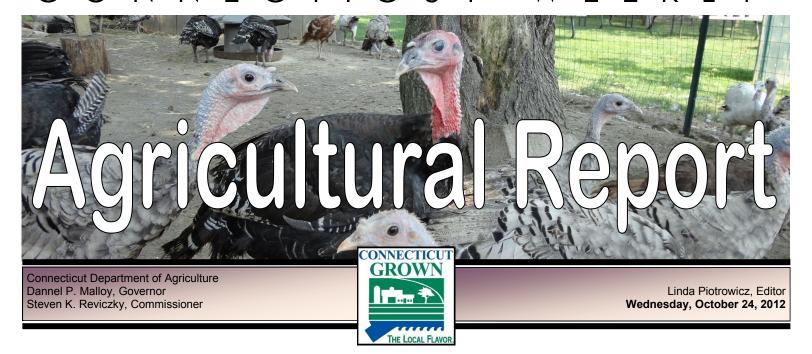
C O N N E C T I C U T W E E K L Y



NOTES from the DEPARTMENT

STARTING AND KEEPING A FARM IN CONNECTICUT

By Ron Olsen, Marketing Representative

For those looking to start a new farm in Connecticut—or who just want general information on farming—there are a number of "first steps" to follow.

First and foremost, check with municipal zoning regulations to make sure agriculture is allowed on the property. A municipality almost always has final say on what is and is not allowed, so it may pay in the long run to get to know your local officials. New farms must abide by zoning regulations, while in some cases existing farms may be "grandfathered." Keep the municipality informed on what you are planning during your growth period so that there are no surprises when dealing with local officials or inspectors.

All farms are businesses and should have a business plan. This plan not only states your goals and plans for the future but is required for any financing or grants you may seek. Business plan assistance is available through many avenues, including local Small Business Development centers, SCORE (Service Core of Retired Executives), UConn Cooperative Extension, Farm Credit East, and various websites and online resources. The Connecticut Agricultural Business Management Guide, by UConn Cooperative Extension and the Connecticut Farm Risk Management Team, is a great resource for farm businesses.

If you are serious about farming as a business, you should register with the Connecticut <u>Department of Revenue Services</u>, 860 -297-5962, and obtain a Farmers Tax Exemption Certificate and a Sales and Use Tax Permit. See the agency's <u>Farmer's Guide to Sales and Use Taxes</u>, <u>Motor Vehicle Fuels Tax</u>, <u>Estimated Income Tax</u>, and <u>Withholding Tax</u>, IP 2012 (16), for more information.

If you become a farm and begin to produce income from the land, you will want to submit to your municipal assessor Form M-29, *Application to the Assessor for Classification of Land as Farm Land*. The form must be filed between September 1 and October 31. This classification allows the landowner to pay reduced property taxes and is an important step for a farmer. Once land goes into farmland classification, it must remain so classified for 10 years or a conveyance tax penalty will be levied.

As you become established and your farm business begins to generate income, you may want to apply with your municipality for a property tax exemption of up to \$100,000 on farm equipment. In order to qualify, you will need \$15,000 in gross farm sales or expenses. You must declare this exemption on Form M-28 by October 31. If eligible, you may want to see if your municipality has adopted additional exemptions of up to \$100,000 on machinery and farm buildings.

You will have to decide whether to become a separate legal business entity that protects you in issues regarding liability. Insurance for your business may also be required. Check with an accountant and an attorney to decide which options are best for you.

Processors of both produce and livestock products need to be aware of additional rules and concerns, such as dealing with local health departments, possible USDA and state restrictions, and other regulatory issues. The raising and sale of animals can be more complex than that of produce. The Connecticut Department of Agriculture's <u>Bureau of Regulation and Inspection</u>, 860-713-2504, can guide you in this area.

One of the best ways to learn about farming is to join the appropriate producer/commodity association and to visit local farms that are similar to yours. Many farmers are willing to discuss their operation and what makes it a success. In addition, all types of farms can join the Connecticut Farm Bureau and take advantage of its many programs and membership benefits. The USDA's Farm Service Agency also offers a wide range of programs, so it is wise to develop a relationship with its representatives so you receive timely information about resources available.

Another excellent resource is the Connecticut <u>Agricultural Experiment Station</u>, 203-974-8500, based in New Haven with satellite farms in Windsor, Hamden, and Griswold. Station scientists research many different crops and can provide advice on cultivar selection and cultural needs.

(continued on Page 4)

WHOLESALE SEASONAL ITEMS NEW ENGLAND GROWN

Low High CORN, Ornmntl, 20/3s 25.00 30.00 GOURD, Shllck, 1/2bu 27.00 27.50 275.00 PMKN, Hwdn, 36" bin 275.00 PMKN, Mini orng, 1/2bu 14.00 15.00 PMKN, Pie, 36" bin 175.00 175.00



NEW HOLLAND, PA, HOG AUCTION

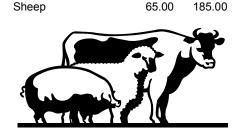
October 22, 2012
Hogs sold by actual weights, prices quoted by hundred weight.

49-54
220-300 lbs
59.00-62.50
300-400 lbs
57.00-58.50
270-300 lbs
52.00-55.00
300-400 lbs
47.50-53.00
Sows: US 1-3
300-500 lbs
31.00-34.50
500-700 lbs
39.50-43.00
Boars:
300-700 lbs
12.00-13.00

MIDDLESEX LIVESTOCK AUCTION

Middlefield, October 22, 2012

Live animals brought the following ave. prices per cwt. Bob Calves: Low High 45-60 lbs. 32.00 38.00 61-75 lbs. 52.00 60.00 76-90 lbs. 65.00 72.00 91-105 lbs. 82.00 85.00 87.50 92.50 106 lbs. & up Farm Calves 95.50 105.00 55.00 Starter Calves 50.00 Veal Calves 90.00 140.00 Open Heifers 80.00 165.00 Beef Heifers 70.00 113.00 **Beef Steers** 82.00 112.00 Feeder Steers 106.00 92.00 Stock Bulls 91.00 135.00 Beef Bulls 90.00 110.00 **Boars** n/a n/a Sows n/a n/a 90.00 125.00 **Butcher Hogs** Goats each 75.00 220.00 65.00 105.00 Kid Goats Canners Up to 71.50 Cutters 72.00 76.00 **Utility Grade Cows** 71.00 80.00 Replacement Heifers n/a n/a Replacement Cows 850.00 1000.00 Rabbits each 3.00 15.00 Chickens each 5.00 22.00 Ducks each 9.00 27.00 Feeder Pigs n/a n/a 225.00 Lambs 55.00



WHOLESALE FRUITS & VEGETABLES NEW ENGLAND GROWN

| | Low | High |
|-----------------------------|-------|-------|
| APPLE,Cort bu,2-3/4,xfcy | 34.00 | 34.00 |
| APPLE,Cort,bu,no grd | 24.00 | 26.00 |
| APPLE,Empr,12/3 | 30.00 | 30.00 |
| APPLE,Gala,tote,8/5lb | 34.00 | 34.00 |
| APPLE,Lady 1/2bu | 20.00 | 20.00 |
| APPLE,Mac,80ct,xfcy | 38.00 | 38.00 |
| APPLE,Mac,80ct,US#1 | 27.00 | 27.00 |
| APPLE,Macn,96ct,xfcy | 45.00 | 50.00 |
| BROCCOLI,Cut,20lb | 12.00 | 14.00 |
| BROCCOLI,14ct | 12.00 | 12.00 |
| CABBAGE,Grn,bx | 10.00 | 12.00 |
| CABBAGE,Gm,24"bin,per hd | 1.20 | 1.50 |
| CABBAGE,Rd,50lb | 14.00 | 14.00 |
| CABBAGE,Svy,bx | 14.00 | 14.00 |
| CAULIFLWR,12ct | 12.00 | 12.00 |
| CIDER,4/1gal | 23.00 | 23.00 |
| CIDER 9 1/2gal | 27.00 | 27.00 |
| CRNBRRY, Erly blck, 24-12oz | 36.00 | 36.00 |
| KALE GRNS,crtn,12-16 | 12.00 | 12.00 |
| LETTUCE,Bstn,12/4oz,gh | 14.00 | 16.00 |
| MUSTARD,Grn,crate | 10.00 | 12.00 |
| PEAR,Bsc,4/5 bu | 31.00 | 32.00 |
| PARSNIPS,25lb | 24.00 | 24.00 |
| POTATOES,10lb,szA | 1.75 | 1.90 |
| POTATOES,Rsst,90ct | 11.00 | 12.00 |
| POTATOES, Chefs, 50lb | 10.00 | 12.00 |
| SQUASH,Acrn,bu | 10.00 | 12.00 |
| SQUASH,Bttrcp,1-1/9 | 16.00 | 17.00 |
| SQUASH,Bttrnt,1-1/9 | 12.00 | 13.00 |
| SQUASH,Bttrnt,bin,per lb | .21 | .23 |
| SQUASH,Hbbrd,40lb | 11.00 | 12.00 |
| SQUASH,Hbbrd,bin,per lb | .20 | .30 |
| TOMATOES,10lb,hrlm,xl | 15.00 | 20.00 |
| TOMATOES, Chrry, 5lb | 13.00 | 15.00 |
| TOMATOES, Vn ripe, 11lb | 14.00 | 15.00 |
| TURNIPS,25lb,Prpl top | 8.00 | 9.00 |
| | | |

(Boston Terminal and wholesale grower prices)

NEW HOLLAND LIVESTOCK AUCTION

October 22, 2012

Bulk/ High/ Low Dressing

SLAUGHTER COWS:

Breakers 75-80% lean

72.00-76.00 n/a 66.00-71.00

Boners 80-85% lean

71.00-75.00 n/a 66.00-70.00

Lean 85-90% lean

67.00-73.00 74.00-77.50 54.00-64.00

CALVES: All prices per cwt.

Graded Bull Calves

No.1 95-130lbs 100.00-120.00

No.2 95-125lbs 80.00-100.00

No.3 95-130lbs 60.00-75.00

Slaughter bulls 850--1750lb - 103.00-109.00

Holstein Heifers No.1 85-100lb 100.00-130.00 SLAUGHTER LAMBS: Non-Traditional Markets:

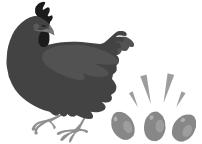
SLAUGHTER LAMBS: Non-Traditional Markets: Wooled & Shorn Choice and Prime 2-3

50-60lbs n/a

60-70lbs 157.00-200.00

70-90lbs 162.00-204.00

90-110lbs 154.00-180.00



WEEKLY NEW ENGLAND SHELL EGGS

Prices paid per dozen. Grade A brown eggs in cartons, delivered store door. (Range)

| XTRA LARGE | 1.58-1.69 |
|------------|-----------|
| LARGE | 1.43-1.55 |
| MEDIUM | 1.09-1.20 |

NORTHEAST EGG PRICES USDA

October 22, 2012

Prices to retailers, sales to volume buyers, USDA Grade A and Grade A, white eggs in cartons, per dozen. (Range)

| EXTRA LARGE | 1.20-1.24 |
|-------------|-----------|
| LARGE | 1.18-1.22 |
| MEDIUM | 1.06-1.10 |

PENNSYLVANIA HAY REPORT

October 22, 2012 Lancaster, PA. Prices per ton.

| Alfalfa, Premium | n/a |
|----------------------|---------------|
| Alialia, Freiiliulli | II/a |
| Alfalfa, Good | 165.00-190.00 |
| Mixed Hay, Premium | 250.00-520.00 |
| Mixed Hay, Good | 160.00-225.00 |
| Timothy, Premium | 225.00-280.00 |
| Timothy, Good | 155.00-200.00 |
| Straw | 110.00-255.00 |

Wooled & Shorn Good & Choice 1-3 40-45lbs 106.00-114.00

60-90lbs 132.00-152.00 90-110lbs 134.00-147.00

90-11008 134.00-147.00

SLAUGHTER EWES: Good 1-3: Med. Flesh

100-135lbs 67.00-85.00 170-175lbs 62.00-75.00

Utility 1-2: Thin Flesh

115-160lbs -50.00-80.00

160--200lb -57.00-78.00

SLAUGHTER GOATS: All goats are Selection 1, sold by the head, on est, weights.

40-45lb- 142.00-144.00

60-80lbs 140.00-172.00

80-85lbs 158.00-180.00

Nannies/Does:100-160lbs 185.00-205.00

110-125lbs n/a

130-160-n/a

Bucks/Billies: 140-180lbs -218.00-265.00

150-165lbs n/a

ADVERTISEMENTS

FOR SALE

1-R. Blumenthal & Donahue is now Connecticut's first independent NATIONWIDE Agri-Business Insurance Agency. Christmas tree growers, beekeepers, sheepbreeders, organic farmers and all others, call us for all your insurance needs. 800-554-8049 or www.bludon.com.

2-R. Farm, homeowner and commercial insurance—we do it all. Call Blumenthal & Donahue 800-554-8049 or www.bludon.com.

4-R. Gallagher electric fencing for farms, horses, deer control, gardens, & beehives. Sonpal's Power Fence 860-491-2290.

6-R. Packaging for egg sales. New egg cartons, flats, egg cases, 30 doz and 15 doz. Polinsky Farm 860-376-2227.

10-R. Nationwide Agribusiness Insurance Program, endorsed by the CT Farm Bureau, save up to 23% on your farm insurance and get better protection. References available from satisfied farmers. Call Marci today at 203-444-6553.

122-R. High Quality Christmas Trees: Fraser-Canaan-Balsam-Nordman-Concolor-Blue Spruce-Meyer Spruce-Discounted Commercial Grades available also! Hartikka Tree Farms (800)508-5099 www.treeman2.com

145-R Christmas greens, wreaths, roping, kissing balls, many sizes and varieties. Samples gladly shown. 203-457-1344.

150-R Big Bee 6' Rotary Mower, New 2011. Used approx 12 hours. \$650. James Fazzone 203-250-6677.

154-R. Big Pumpkins: 100-400 lbs. \$50.00-\$175.00. Pick up at Wheeler Farm Gardens, 171 Bartlett Street, Portland, CT. 860-342-2374. Please call first.

155-R. Blue Slope Sawdust. Sawdust, Bagged Shavings, Compost, picked up or delivered. Phone 860-642-7084. blueslopesaw-dust@hotmail.com

MISCELLANEOUS

7-R. Farm/Land Specializing in land, farms, and all types of Real Estate. Established Broker with a lifetime of agricultural experience and 40 years of finance. Representing both Buyers and Sellers. Call Clint Charter of Wallace-Tustin Realty (860) 644-5667.

11-R. Lily's LLC Appraisal Services specializes in Estates, Commercial & Industrial, Residential, Agricultural, Conservation Easements and Reevaluation Appraisals. Call Lori Longhi at 860-463-9997.

VITICULTURE AND ENOLOGY WORKSHOP NOV 13

The Connecticut Agricultural Experiment Station and Connecticut Farm Wine Development Council are hosting a viticulture and enology workshop on Tuesday, November 13, 2012, at the Hilton Hotel in Mystic. Some of the preeminent scientists in the field will be gathered—it is unlikely that such a "dream team" will be assembled again in New England in the foreseeable future.

The schedule and details have not been finalized, but confirmed speakers include:

- Dr. Imed Dami, Ohio State University: Cold Hardiness and Winter Protection
- Dr. Paul Domoto, Iowa State University: Grapevine Nutrition
- Dr. Tim Martinson, Cornell University: The Northern Grapes Project
- Dr. Paul Read, University of Nebraska: Topic TBA
- Dr. Bruce Reisch, Cornell University: Breeding New Cultivars for Cool Climates
- Ms. Sue Sim, Foundation Plant Services: The National Clean Plant Network
- Dr. Sara Spayd, North Carolina State University: Nitrogen Nutrition in Fermentation

Contact Dr. William Nail, 203-974-8491 or William.nail@ct.gov, for more information.

OPPORTUNITIES TO PROVIDE INPUT TO DEEP ON ENERGY STRATEGY

The Department of Energy and Environmental Protection (DEEP) is developing its first-ever comprehensive energy strategy for the state of Connecticut—an assessment and strategy for all residential, commercial, and industrial energy issues, including energy efficiency, electricity, industry, natural gas, and transportation.

This strategy is being developed as called for in the milestone energy legislation, Public Act 11-80, passed in June of 2011. Section 51 of this Act requires that DEEP, in consultation with the Connecticut Energy Advisory Board (CEAB), prepare a comprehensive energy strategy for Connecticut every three years.

DEEP issued a draft of the comprehensive energy strategy for public comment on October 5, 2012. The draft plan analyzes the state's current energy use. It identifies challenges and examines opportunities for meeting future needs. And it proposes a series of recommendations which give Connecticut residents and businesses the power to choose from a wide array of energy options and guides the state on a path toward a cheaper, cleaner, and more reliable energy future.

This draft plan is being offered for public comment. All comments will be considered in the preparation of the final plan.

DEEP has scheduled a series of public hearings and will take oral testimony on any aspect of the draft strategy. DEEP has also scheduled a series of technical meetings at which the public can present oral testimony and ask DEEP staff and consultants questions about the analysis underlying the findings and recommendations in the strategy.

Technical meetings will be held in Hearing Room 1 of DEEP's New Britain Office at Ten Franklin Square in New Britain, on the following topics (please review the public notice for further details):

- November 14, 2012, at 10:30 a.m. Transportation
- November 15, 2012, at 9:00 a.m. Electricity
 November 16, 2012, at 9:00 a.m. Natural Gas
- November 19, 2012, at 9:00 a.m. If necessary
- November 27, 2012, at 9:00 a.m. Efficiency (Buildings)
- November 28, 2012, at 10:30 a.m. Efficiency (Industry)

Public hearings will be held as follows:

- November 9, 2012, 6:00 p.m., in Room G-2, at Kennedy Mitchell Hall of Records, 200 Orange Street, New Haven
- November 14, 2012, 6:00 p.m., in the City Common Council Chambers in Bridgeport City Hall, 45 Lyon Terrace, Bridgeport
- November 20, 2012, 9:00 a.m., in the Phoenix Auditorium, at DEEP's offices, 79 Elm Street, Hartford
- November 20, 2012, 6:00 p.m., Room 106, at UCONN's Center for Environmental Sciences and Engineering, 3107 Horsebarn Hill Road, Building 4 Annex, U-4210, Storrs.

Written comments will be accepted on or before 4:30 p.m. on December 14, 2012, and can be electronically filed using the DEEP <u>electronic filing system</u>. Written comments can also be emailed to Debra Morrell at <u>debra.morrell@ct.gov</u> or sent via postal mail to Debra Morrell, DEEP, Bureau of Energy and Technology Policy, Ten Franklin Square, New Britain, CT 06051.

For more information, see www.ct.gov/deep/energy.

STARTING AND KEEPING A FARM IN CONNECTICUT (continued from Page 1)

The station also advises on disease and insect control, nutrient management, and best management practices. A specialist may be available to visit your farm, or you can to bring a sample to the station for identification and recommendations.

Finally, plan for the future. Develop an estate plan for your farm business to ensure the well-being of your land and your family in the future and for generations to come.

If you have additional questions as you move forward in your farm business, the Connecticut Department of Agriculture is available to guide you. Contact its <u>Bureau of Agricultural Development and Resource Preservation</u>, 860-713-2503, for assistance.

NOMINATE AN (AGRICULTURAL) ENTREPRENEUR FOR CT SMALL BUSINESS PERSON OF THE YEAR 2013

The U.S. Small Business Administration (SBA) Connecticut District Office is seeking nominations for the 2013 Small Business Week Awards. The 2013 Connecticut Small Business Person of the Year will attend the national celebration in Washington, DC to compete for the National Small Business Person of the Year award.

Award categories are as follows:

- Small Business Person of the Year
- Jeffrey Butland Family Owned Business
- SBA Young Entrepreneur of the Year
- Entrepreneurial Success

- Microenterprise of the Year
- Small Business Exporter of the Year
- Veteran Owned Small Business of the Year
- Minority Owned Small Business of the Year
- Woman Owned Small Business of the Year
- Financial Services Champion of the Year
- 8(a) Graduate of the Year (firm does not have to currently be a small business).

Nomination guidelines will be available at www.sba.gov/ct. Submit to moraima.gutierrez@sba.gov or call 860-240-4654. Nominations must be postmarked or hand delivered by January 3, 2013.

UCONN ANIMAL SCIENCE BEEF AUCTION NOV 3

UConn's College of Agriculture and Natural Resources' Department of Animal Science will hold its annual beef auction on Saturday, November 3, 2012, at the UConn Livestock Unit. Hereford heifers, Angus, Hereford steers, and mature cows will be auctioned.

At 10:00 a.m. an educational presentation will be given by Dr. Richard Mancini, Associate Professor, Department of Animal Science, titled *Advancements in Meat Technology*. At 11:00 a.m. is preview of animals; at 12:00 noon the auction begins. Lunch will be available for purchase and provided by the Alpha Gamma Rho fraternity.

Visit http://animalscience.uconn.edu/beef/beefCalfSale.php or contact Mary Margaret Cole, executive program director, at Margaret.Cole@uconn.edu or 860-486-2035, for more info.



Advertising Rates: Fifteen or fewer words: \$3.75 per insertion. More than 15 words: 25 cents per word per insertion. (Initial letters, hyphenated words, phone numbers, and addresses are counted separately.) Print or type copy. Advertisements accepted on a first-come, first-served basis; publication on a specific date cannot be guaranteed. Ads with payment must be received by

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noon the Friday before a publication date to be considered for insertion in that issue. Only ads of an agricultural nature with a Connecticut phone number will be accepted. Remittance with copy required. Make check or money order payable to the Connecticut Department of Agriculture.

CONNECTICUT DEPARTMENT OF AGRICULTURE

165 Capitol Avenue, Hartford, CT 06106 www.CTGrown.gov www.CT.gov/doag 860-713-2500

Commissioner

Aquaculture

| Marketing | 860-713-2503 |
|-------------------------|-----------------------------------|
| Regional Market | 860-566-3699 |
| State Veterinarian | Dr. Mary J. Lis 860-713-2505 |
| Regulation & Inspection | Dr. Bruce Sherman 860-713-2504 |
| Farmland Preservation | Joseph Dippel |

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